

# LSI via GSA - Warfighter



**LSI**  
The Leader in Innovative Training Solutions

via



eBuy

## Why use GSA eBuy?

For federal, state, and local government agencies (buyers), GSA eBuy maximizes their buying power without incurring any additional cost if you use your local Contracting Office. By leveraging the power of the Internet, GSA eBuy increases contractor participation to obtain quotations that result in best value purchase decisions. Buyers can also use GSA eBuy to request information and find sources to fulfill their requirements.

The shortcut to this page is [www.gsa.gov/ebuy](http://www.gsa.gov/ebuy)

## ***How To Use The GSA eBuy System at no cost to you (if you use your local Contracting Office)***

- 1. The local Contracting Office establishes a "GSA Advantage" user account.*
- 2. Contact the office of GSA Customer Service (877) 472-3777 or GSA.Advantage@gsa.gov to discuss your requirements.*
- 3. Select three potential vendors to provide the required services.*
- 4. Post the RFQ with instructions for vendors to reply within a specified period of time (time duration is probably driven by the value/cost of the contract).*
- 5. Vendors will reply with their proposal.*
- 6. You select a vendor to provide the services required.*
- 7. Local Contracting Office issues a contract to the winning vendor.*
- 8. Vendor commences work.*

## Notional timeline

- » Posting the RFQ and selecting vendors (1-4 hours)
- » Proposal process and submission normally 3-14 days
- » Source selection and award normally 1-5 days
- » Start to finish in as little as 5 days

# LSI via GSA - Contracts

Using eBay to reach LSI, **Contracting Officers** may post Requests for Quotations for training services and products offered under specific GSA MOBIS Schedule Item Number (SIN) categories.

## Mission Oriented Business Integrated Services (MOBIS)

**GSA SIN 874-4 Training Support Services**

**GSA SIN 874-9 Training Device Services**

## Logistics Worldwide (LOGWORLD)

**GSA SIN 874-501 Supply and Value Chain Management**

**GSA SIN 874-503 Distribution and Transportation Logistics Services**

**GSA SIN 874-504 Deployment Logistics**

**GSA SIN 874-505 Logistics Training Services**

**GSA SIN 874-507 Operations & Maintenance Logistics Management and Support Services**

**GSA SIN 874-597 Ancillary Repair and Alterations**

## Contracting Officer's Benefits include:

Accelerated Acquisitions at low cost to meet time sensitive acquisitions

- For Services usually 15-60 days from conception to award

Time savings means Agency Contracting Office:

- Can spend more time on contracts not suitable for GSA Schedules (Cost Plus contracts)
- Satisfy more customer requirements in less time while getting FTE credit
- Reduces customers desires to seek external contracting support

No Requirement to Advertise (synopses) Task Orders

Competition-in-Contracting Act (CICA) Compliant

Task orders count towards Agency Socio-economic goals.

Task orders count towards agency FTE work load (in most agencies).

There is no limit to the size of the orders and durations can be multi-year.

Pricing on GSA Advantage represents Ceiling Prices

- Can ask for further discount depending on size of acquisition
- Prices are based on "most favored customer"
- Prices have already been determined to be fair and reasonable

YOU personally select vendors from schedule (LSI plus 2 or more)

Free training and assistance from local GSA Customer Service Directors.

Government users with GSA Advantage!® may use GSA eBay. Accounts are established through GSA Customer Services (877) 472-3777 or [GSA.Advantage@gsa.gov](mailto:GSA.Advantage@gsa.gov).